

# ENGINEERING SERVICES

## OVERVIEW

The Engineering Services team acts as an extension of your own staff, allowing you to quickly implement and commission systems without the ramp up time needed to hire and train additional staff.

Use Circon's Engineering Services for help with quotes, bids, estimates and conversions.

## ENGINEERING SERVICES

Engineering Services is available to help complete projects by adding expertise, freeing up manpower, and accelerating project completion. Engineering Services provides comprehensive pre-sales support and a superior level of project support.

Engineering Services can support and assist you in many key areas of the project lifecycle as follows:

### SYSTEM DESIGN SERVICES

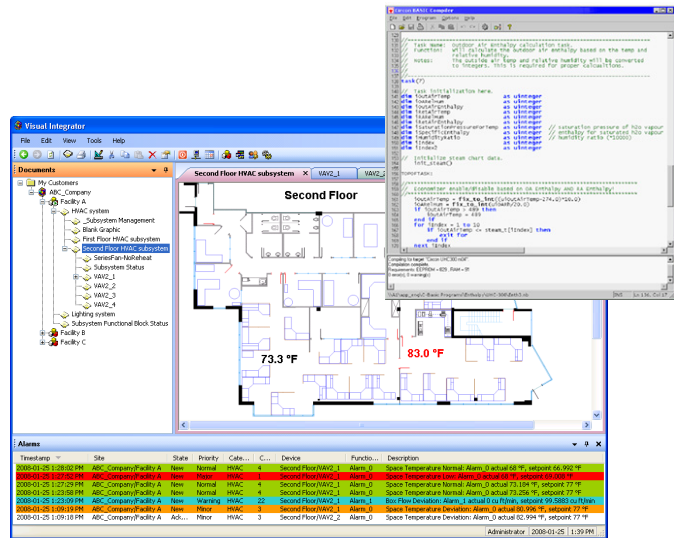
- Suggest initial equipment list
- Define proper application and products
- Respond to Request for Quote, Request for Proposal, or Specifications
- Complete a proposal for Engineering Services

### SYSTEM ENGINEERING SERVICES

- Prepare detailed control system design
- Prepare detailed wiring diagrams
- Design sequence of operations
- Prepare submittal packages

## ORDERING INFORMATION

Part numbers  
14-0000: Engineering Services



## ADVANTAGES

- Increase the number of projects that you bid on
- Prepare technical deliverables involved in the project
- Fast and comprehensive assistance from a specialized team
- Work based on documented requirements identified and mutually agreed upon in an Engineering Service Proposal before work begins
- End-user training from a dedicated and experienced trainer
- Free up your field team to work on the next project



LONMARK PARTNER



**ENGINEERING SERVICES, continued**

**SYSTEM ENGINEERING SERVICES, continued**

- Create and populate initial LNS database
- Write, document and test Circon BASIC programs to specifications
- Review customer-written Circon BASIC programs
- Create specialized Visual Integrator graphics
- Create the check-out and test documentation
- Test and qualify complementary products
- Pre-load controllers at the factory
- Panel design and construction

**END USER TRAINING**

- Customized training for end users

**CIRCON SYSTEMS CORPORATION**

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